YES CAPITAL (INDIA) PRIVATE LIMITED

YES Capital (India) Private limited - Resource Planning Policy

1. Introduction:

The company has formulated the Board approved policy for resource planning which inter-alia cover the planning horizon and periodicity of private placement, in line with the guidelines stipulated by RBI – from time to time.

Policy for resource planning: The resource planning of the company shall be based on its Asset
Liability Matching (ALM) requirement across Long-term and Short-term objectives. Accordingly,
resources of the company will be targeted towards mobilizing majority of Long-term Resources
and sporadically Short Term Resources as per requirements of the company.

Long term objectives: Long term targets of the company for resource mobilization shall be in following form:

- a. Banks/Institutional Funding
- b. Capital market instruments (NCDs)

In addition, resource mobilization for Short term objectives shall be through issue of Commercial papers or other money market instruments. Total borrowings of the company at all times should be conservatively capped at 2x the adjusted net-worth (against 2.5x regulatory norms applicable for CICs)

3. Policy on raising long term resources:

Tenure: Since YCPL is a CIC mainly providing long term debt (greater than 12 months) to group companies and subsidiaries, any resource that could be raised with a maturity profile of more than 12 months can be classified as a long term resource. The proportion of the long term and short term resources for the company shall be fixed from time to time by the ALCO Committee based on the business plans for each year and the ALM pattern to be maintained by the company

b. Manner of raising long term resources (for maturity period greater than 12 months):

- Borrowings from banks and other Financial Institutions: The company may plan for raising long term resources from banks and financial institutions.
- Retained Earnings: Profits and Dividends from subsidiaries shall be ploughed back for maintenance of capital adequacy ratio requirements by the RBI or otherwise can be distributed to shareholders in form of dividends
- Issue of Debt Securities: The company shall, subject to the applicable laws and regulations, issue debt securities depending on its business requirements and the market conditions. The debt securities may be issued through Public/Private, Listed/Unlisted, Rated/Unrated and Secured/Unsecured manner.
- The company may subject to the compliance in terms of subscription amount, number of subscribers and others as per the applicable provisions of laws/ and regulations for issue of above securities.

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- The above NCDs will be issued at such intervals and at such coupons as the company think fit from time to time
- The frequency of the issue may be decided by the Board / Committee of the Board from time to time depending on the business environment, market conditions and subject to statutory/regulatory requirements.
- The issue of secured debentures shall be secured on the assets of the company moveable or immovable and a charge shall be registered in accordance with the provisions of the Companies Act,1956.
- Further the company shall issue NCDs for the purpose of its own Balance sheet only and shall not grant loans against its own debentures.
- c. Manner for raising Short term resources (maturity from one-month upto 12 months): The main sources of such resources are bank limits and Commercial paper (CP). Depending on the ALM requirements the company may borrow funds from banks and other financial institutions / corporates from time to time and continue to issue commercial papers with maturity ranging from one month to 12 months

4. Annual Plan for Mix of resources:

The ideal mix of resources for the company and the resource mobilization program for each financial year shall be decided in advance and shall be properly defined in the business plan for each year. The mix of resources shall be mobilized in accordance with the above policy

5. Amendment to the policy:

The policy may be reviewed from time to time by the Board of Directors as required.

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Director / Authorised Signatory